



Price Schedule—Effective January 1, 2013

## STANDARD LICENSE PRICING

<b>User Licenses (one time fee)</b>	<b>\$1,500.00/user</b>
Per user. Minimum of 100 users.	
Notes: (1) Licensing purchase is a one-time fee; (2) User Licenses must be purchased for every person with a unique login (3) Maintenance and Support is optional, but recommended (4) The first year of Support and Maintenance is included at <u>no charge</u> with initial license purchase of STANDARD LICENSE	

## THREE YEAR LICENSE PAYMENT OPTION

<b>User Licenses (per year for 3 years)</b>	<b>\$750.00 /user</b>
Per user. Minimum of 50 users.	
Notes: (1) Licensing purchase is a one-time fee, no further obligation after completion of payments; (2) User Licenses must be purchased for every person with a unique login.(3) The first 3 years of Support and Maintenance are included with initial license purchase of THREE YEAR OPTION LICENSE	

## SUPPORT AND MAINTENANCE

<b>Annual Maintenance &amp; Support purchased within Support Plan period</b>	<b>\$225.00/user</b>
Includes direct support to agency system administrator and helpdesk, release upgrades and revisions. Refer to the Maintenance and Support Plan for complete description of services.	
<b>Annual Maintenance &amp; Support purchased after expiration of annual Support plan</b>	<b>\$300.00/user</b>
Resumption of Maintenance and Support Plan after lapse of coverage	
Notes: (1) Maintenance and Support is optional, but recommended; (2) Maintenance and Support is only available when purchased for the site, e.g., all users must be covered. (3) The first year of Support and Maintenance is included at no charge with Standard initial license purchase, The first three years of Support and Maintenance are included at no charge with Three Year License payment Option	

### Volume Discount Schedule – applied per PO only

User Licenses	Discount	Notes
100-249	0%	<ul style="list-style-type: none"> <li>Volume Discounts apply to Licenses and Support</li> <li>Volume Discounts can be applied to both Standard Pricing and Three Year Payment Option</li> </ul>
250-499	10%	
500-999	22%	
1000-1999	35%	
2000+	Contact Sales	

## TRAINING & CONSULTING SERVICES

<b>Onsite “Train-the-trainer” Training and Technical Consulting</b>	<b>\$1000/day</b>
Includes Train-the-trainer for the agency system administrator, helpdesk and supervisory staff.	
<b>Train-the Trainer materials</b>	<i>plus travel exp. no charge</i>
Includes Powerpoint Training materials as well as online self-paced training videos	
<b>Contracted Custom Integration Services rate</b>	<i>call for quote</i>
Integration is an optional service. Services and Support Contract terms and conditions will apply. Professional services do not include feature changes	

## SYSTEM RECOMMENDATIONS

<b>Server Hardware</b>
The Valcour Server requires a dedicated 16 core, 16 GB RAM system. As of the date of this price list the cost for such a system is \$6,000-\$8,000. This must be provided by the Agency
<b>Mapping License</b>
Valcour includes a real-time interface to Google Maps. Agency must obtain their licence directly with Google. As of the date of this price list the one-time cost for a Google Maps license for an agency is \$10,000

*Prices are subject to change*